

## **Label: "Procurement/FOIA Request - Coastal Plains"**

**Created by:peuler@blm.gov**

Total Messages in label:126 (19 conversations)

Created: 11-14-2018 at 14:57 PM

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## RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026

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/11. RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026/14.2 image001.png  
/11. RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026/14.3 B08 Coastal Plain RFQ - Final.docx  
/11. RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026/14.4 B08 Attachment 2.0 Award Basis Factors.docx

**"Euler, Patrick" <peuler@blm.gov>**

---

**From:** "Euler, Patrick" <peuler@blm.gov>  
**Sent:** Mon Mar 12 2018 22:05:27 GMT-0600 (MDT)  
**To:** amy.baker@atkinsglobal.com  
**Subject:** RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026  
image001.png A05 Coastal Plain EIS PWS Final.docx B08

**Attachments:**

Coastal Plain RFQ Atkins.docx

Good Evening,

Please see the attached RFQ and PWS for BLM Alaska Coastal Plain EIS. The response date for this RFQ is 19 March 2018. Please let me know if there are any questions or concerns.

Thank you.

Patrick Euler  
Supervisory State Procurement Analyst  
BLM Alaska State Office, AK952  
222 West 7<sup>th</sup> Avenue #13  
Anchorage, AK 99513  
Ph. 907.271.4136  
Fax 907.271.4595  
Email: [peuler@blm.gov](mailto:peuler@blm.gov)



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---

**"Baker, Amy K" <Amy.Baker@atkinsglobal.com>**

**From:** "Baker, Amy K" <Amy.Baker@atkinsglobal.com>  
**Sent:** Tue Mar 13 2018 04:49:25 GMT-0600 (MDT)  
**To:** "Euler, Patrick" <peuler@blm.gov>  
**CC:** "Cusack, Matthew T" <matt.cusack@atkinsglobal.com>  
**Subject:** Re: RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026  
**Attachments:** image001.png

Patrick

Thank you. Atkins is in receipt. Amy

Amy K. Baker  
[amy.baker@atkinsglobal.com](mailto:amy.baker@atkinsglobal.com)

Sent from Mobile Device

---

**From:** Euler, Patrick <peuler@blm.gov>  
**Sent:** Tuesday, March 13, 2018 12:05:27 AM  
**To:** Baker, Amy K  
**Subject:** RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026

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Patrick Euler  
Supervisory State Procurement Analyst  
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Anchorage, AK 99513  
Ph. 907.271.4136  
Fax 907.271.4595

Email: [peuler@blm.gov](mailto:peuler@blm.gov)



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**From:** "Euler, Patrick" <[peuler@blm.gov](mailto:peuler@blm.gov)>  
**Sent:** Wed Mar 14 2018 09:34:24 GMT-0600 (MDT)  
**To:** "Baker, Amy K" <[Amy.Baker@atkinsglobal.com](mailto:Amy.Baker@atkinsglobal.com)>  
**CC:** "Cusack, Matthew T" <[matt.cusack@atkinsglobal.com](mailto:matt.cusack@atkinsglobal.com)>  
**Subject:** Re: RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026  
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Good Morning,

Just reaching out to see if there are any questions or concerns. I realize this is a short turn around and want to ensure that any issues are addressed as quickly as possible.

Thank you.

Patrick Euler  
Supervisory State Procurement Analyst  
BLM Alaska State Office, AK952  
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Email: [peuler@blm.gov](mailto:peuler@blm.gov)



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Patrick

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**"Cusack, Matthew T" <matt.cusack@atkinsglobal.com>**

**From:** "Cusack, Matthew T" <matt.cusack@atkinsglobal.com>  
**Sent:** Wed Mar 14 2018 09:39:51 GMT-0600 (MDT)  
**To:** "Euler, Patrick" <peuler@blm.gov>  
**CC:** "Baker, Amy K" <Amy.Baker@atkinsglobal.com>  
**Subject:** RE: RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026  
**Attachments:** image001.png

Hi Patrick,

We are going to be submitting questions, but our overall concern is providing a proposal for an EIS with the one week turn-around.

I am in the process of finding the best team I can, which I feel may be hindered by people's ability to be responsive in time with the information we need.

Thank you for your consideration!

Cheers,  
Matt

Matthew Cusack, PWS  
Group Manager  
Mid-Atlantic Sciences  
ATKINS  
1616 E. Millbrook Road  
Suite 310  
Raleigh, NC 27609  
Tel: +1 (919) 431 5255

Fax: +1 (919) 876 6848  
Cell: +1 (919) 800 1234  
Email: [Matthew.Cusack@atkinsglobal.com](mailto:Matthew.Cusack@atkinsglobal.com)

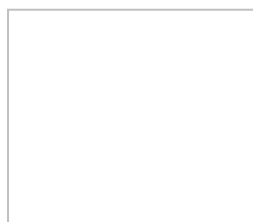
Web: [www.atkinsglobal.com/northamerica](http://www.atkinsglobal.com/northamerica) [www.atkinsglobal.com](http://www.atkinsglobal.com)

**From:** Euler, Patrick [mailto:[peuler@blm.gov](mailto:peuler@blm.gov)]  
**Sent:** Wednesday, March 14, 2018 11:34 AM  
**To:** Baker, Amy K <[Amy.Baker@atkinsglobal.com](mailto:Amy.Baker@atkinsglobal.com)>  
**Cc:** Cusack, Matthew T <[matt.cusack@atkinsglobal.com](mailto:matt.cusack@atkinsglobal.com)>  
**Subject:** Re: RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026

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Sent from Mobile Device

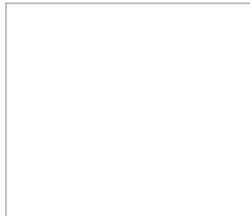
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**From:** "Euler, Patrick" <peuler@blm.gov>  
**Sent:** Wed Mar 14 2018 19:37:41 GMT-0600 (MDT)  
**To:** "Cusack, Matthew T" <matt.cusack@atkinsglobal.com>  
**CC:** "Baker, Amy K" <Amy.Baker@atkinsglobal.com>  
**Subject:** Re: RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026  
**Attachments:** image001.png image001.png

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Cell: +1 (919) 800 1234  
Email: [Matthew.Cusack@atkinsglobal.com](mailto:Matthew.Cusack@atkinsglobal.com)

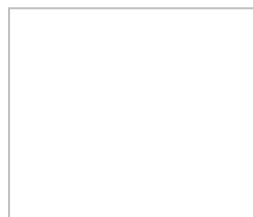
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| Patrick



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[amy.baker@atkinsglobal.com](mailto:amy.baker@atkinsglobal.com)

Sent from Mobile Device

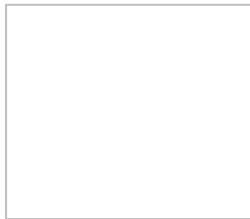
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**From:** "Cusack, Matthew T" <[matt.cusack@atkinsglobal.com](mailto:matt.cusack@atkinsglobal.com)>  
**Sent:** Thu Mar 15 2018 10:28:02 GMT-0600 (MDT)  
**To:** "Euler, Patrick" <[peuler@blm.gov](mailto:peuler@blm.gov)>  
"Baker, Amy K" <[Amy.Baker@atkinsglobal.com](mailto:Amy.Baker@atkinsglobal.com)>, "Clinch, Catherine" <[Catherine.Clinch@atkinsglobal.com](mailto:Catherine.Clinch@atkinsglobal.com)>, "Logan, Scott"  
**CC:**

A" <Scott.Logan@atkinsglobal.com>

**Subject:**

RE: RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026

**Attachments:**

image001.png

Hi Patrick,

We appreciate the invitation to respond to this task order request. We have the following list of initial questions:

1. Will the BLM please consider a solicitation extension of one additional week for questions and an additional 3 weeks of proposal prep?
  - We are still identifying the best team members with the expertise to support us on this bid. Since we are still assembling the team, we are concerned that any questions we submit at this time will not fully reflect the complexity of this project with regards to input we will get on the PWS from our subject matter experts. Specific areas of concern are the stakeholder coordination, access logistics for resource studies, and assumption development for the pricing of our bid.
2. Will the BLM please consider a time and materials with an estimated level of effort contract?
  - This provides the appropriate level of transparency that reflects the complexity and challenges of this project.

Respectfully,

Matt

Matthew Cusack, PWS  
Group Manager  
Mid-Atlantic Sciences  
ATKINS  
1616 E. Millbrook Road  
Suite 310  
Raleigh, NC 27609  
Tel: +1 (919) 431 5255  
Fax: +1 (919) 876 6848  
Cell: +1 (919) 800 1234  
Email: [Matthew.Cusack@atkinsglobal.com](mailto:Matthew.Cusack@atkinsglobal.com)

Web: [www.atkinsglobal.com/northamerica](http://www.atkinsglobal.com/northamerica) [www.atkinsglobal.com](http://www.atkinsglobal.com)

**From:** Euler, Patrick [mailto:peuler@blm.gov]  
**Sent:** Wednesday, March 14, 2018 9:38 PM  
**To:** Cusack, Matthew T <matt.cusack@atkinsglobal.com>  
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Email: [peuler@blm.gov](mailto:peuler@blm.gov)

cid:image001.p

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Group Manager  
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[1616 E. Millbrook Road](#)  
Suite 310  
Raleigh, NC 27609  
Tel: +1 (919) 431 5255  
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Web: [www.atkinsglobal.com/northamerica](http://www.atkinsglobal.com/northamerica) [www.atkinsglobal.com](http://www.atkinsglobal.com)

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Email: [peuler@blm.gov](mailto:peuler@blm.gov)

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Thank you. Atkins is in receipt. Amy

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**From:** Euler, Patrick <[peuler@blm.gov](mailto:peuler@blm.gov)>

**Sent:** Tuesday, March 13, 2018 12:05:27 AM

**To:** Baker, Amy K

**Subject:** RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026

Good Evening,

Please see the attached RFQ and PWS for BLM Alaska Coastal Plain EIS. The response date for this RFQ is 19 March 2018. Please let me know if there are any questions or concerns.

Thank you.

Patrick Euler

Supervisory State Procurement Analyst

BLM Alaska State Office, AK952

[222 West 7<sup>th</sup>](#) Avenue #13

Anchorage, AK 99513

Ph. 907.271.4136

Fax 907.271.4595

Email: [peuler@blm.gov](mailto:peuler@blm.gov)

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**"Euler, Patrick" <peuler@blm.gov>**

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**From:** "Euler, Patrick" <peuler@blm.gov>  
**Sent:** Fri Mar 16 2018 08:58:52 GMT-0600 (MDT)  
**To:** "Cusack, Matthew T" <matt.cusack@atkinsglobal.com>  
**CC:** "Baker, Amy K" <Amy.Baker@atkinsglobal.com>, "Clinch, Catherine" <Catherine.Clinch@atkinsglobal.com>, "Logan, Scott A" <Scott.Logan@atkinsglobal.com>  
**Subject:** Re: RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026  
**Attachments:** image001.png image001.png

Matthew,  
We have received your questions. I will discuss these with our team and we will respond.

Thank you.

Patrick Euler  
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**From:** "Euler, Patrick" <[peuler@blm.gov](mailto:peuler@blm.gov)>  
**Sent:** Fri Mar 16 2018 09:16:50 GMT-0600 (MDT)  
**To:** "Miriam (Nicole) Hayes" <[mnhayes@blm.gov](mailto:mnhayes@blm.gov)>  
**Subject:** Fwd: RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026  
**Attachments:** image001.png image001.png

Nicole,  
More questions.

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Matthew,  
Follow up to the questions received.

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**From:** "Euler, Patrick" <[peuler@blm.gov](mailto:peuler@blm.gov)>

**Sent:** Mon Mar 19 2018 15:53:39 GMT-0600 (MDT)  
**To:** "Cusack, Matthew T" <matt.cusack@atkinsglobal.com>  
**CC:** "Baker, Amy K" <Amy.Baker@atkinsglobal.com>, "Clinch, Catherine" <Catherine.Clinch@atkinsglobal.com>, "Logan, Scott A" <Scott.Logan@atkinsglobal.com>  
**Subject:** Re: RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026  
**Attachments:** image001.png image001.png

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Patrick Euler  
Supervisory State Procurement Analyst  
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I am in the process of finding the best team I can, which I feel may be hindered by people's ability to be responsive in time with the information we need.

Thank you for your consideration!

Cheers,  
Matt

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Sent from Mobile Device

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**Sent:** Tuesday, March 13, 2018 12:05:27 AM

**To:** Baker, Amy K

**Subject:** RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026

Good Evening,

Please see the attached RFQ and PWS for BLM Alaska Coastal Plain EIS. The response date for this RFQ is 19 March 2018. Please let me know if there are any questions or concerns.

Thank you.

Patrick Euler

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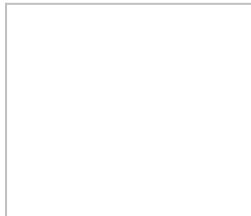
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Matthew,

Thank you for your consideration and information on your concerns. We will definitely take your concerns into consideration moving forward.

Would you like to be included on further information/ changes to the RFQ as we move forward? I want to ensure the maximum amount of competition and would not want to exclude you if there are changes to the requirement that may change your decision to bid on this.

Thank you.

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**Sent:** Monday, March 19, 2018 5:54 PM

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**Cc:** Baker, Amy K <[Amy.Baker@atkinsglobal.com](mailto:Amy.Baker@atkinsglobal.com)>; Clinch, Catherine <[Catherine.Clinch@atkinsglobal.com](mailto:Catherine.Clinch@atkinsglobal.com)>; Logan, Scott A <[Scott.Logan@atkinsglobal.com](mailto:Scott.Logan@atkinsglobal.com)>

**Subject:** Re: RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026

Per the Q&A page sent, question and response 8, a one week extension to the RFQ date is given. Quotes are due 3/26/2018 by 3:00 p.m. Alaska time.

Patrick Euler

Supervisory State Procurement Analyst

BLM Alaska State Office, AK952

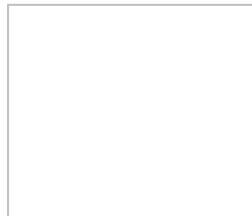
[222 West 7<sup>th</sup> Avenue #13](#)

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Ph. 907.271.4136

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Matthew,

Follow up to the questions received.

Thank you.

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Thank you for your consideration!

Cheers,  
Matt

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Group Manager

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Good Morning,  
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Thank you.

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Thank you. Atkins is in receipt. Amy

Amy K. Baker  
[amy.baker@atkinsglobal.com](mailto:amy.baker@atkinsglobal.com)

Sent from Mobile Device

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**Sent:** Tuesday, March 13, 2018 12:05:27 AM  
**To:** Baker, Amy K  
**Subject:** RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026

Good Evening,  
Please see the attached RFQ and PWS for BLM Alaska Coastal Plain EIS. The

response date for this RFQ is 19 March 2018. Please let me know if there are any questions or concerns.

Thank you.

Patrick Euler  
Supervisory State Procurement Analyst  
BLM Alaska State Office, AK952

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**"Cusack, Matthew T" <matt.cusack@atkinsglobal.com>**

**From:** "Cusack, Matthew T" <matt.cusack@atkinsglobal.com>  
**Sent:** Fri Mar 23 2018 10:56:50 GMT-0600 (MDT)  
**To:** "Euler, Patrick" <peuler@blm.gov>  
**CC:** "Baker, Amy K" <Amy.Baker@atkinsglobal.com>, "Clinch, Catherine" <Catherine.Clinch@atkinsglobal.com>, "Logan, Scott A" <Scott.Logan@atkinsglobal.com>  
**Subject:** RE: [EXTERNAL] RE: RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026  
**Attachments:** image001.png

Hi Patrick,

We are definitely interested in staying apprised of this RFQ, as well as any others that you may happen to release in the future.

Our decision to forgo bidding at this time was after much consideration and resource evaluation of our current position. We are very focused on furthering our relationship with the BLM.

Thank you!

Cheers,  
Matt

Matthew Cusack, PWS  
Group Manager  
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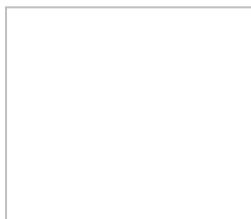
**From:** Euler, Patrick [mailto:peuler@blm.gov]  
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**Subject:** Re: [EXTERNAL] RE: RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026

Matthew,  
Thank you for your consideration and information on your concerns. We will definitely take your concerns into consideration moving forward.

Would you like to be included on further information/ changes to the RFQ as we move forward? I want to ensure the maximum amount of competition and would not want to exclude you if there are changes to the requirement that may change your decision to bid on this.

Thank you.

Patrick Euler  
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On Fri, Mar 23, 2018 at 8:26 AM, Cusack, Matthew T <[matt.cusack@atkinsglobal.com](mailto:matt.cusack@atkinsglobal.com)> wrote:



Dear Patrick,

Thank you for the responses to our questions, as well as sharing the questions and associated responses from the other potential bidders. While that information was helpful, it did not provide us with the necessary extensions and information that would allow us to submit an informed bid for a project of this complexity and magnitude.

In the end, due to the factors below, we are not able to offer a proposal for this project.

**Controversy:** There are expected to be stakeholders that will attempt to delay or add complexity to the process, which cannot be anticipated at this time. If we were to submit a proposal, we would have to choose between detailed assumptions and exclusions to get a low price that would change when exclusions are triggered, or develop financial contingencies up front that would elevate the price due to those uncertainties. Either approach is clearly not be responsive to the BLM's desired contracting approach of Lowest Price that Is Technically Acceptable as a fixed fee award.

**Uncertainty:** Even after the response to questions, it is not clear whether all baseline surveys have been completed or if more are anticipated. Any new resource surveys (or supplemental surveys) add to the complexity for planning and might delay the project by an entire season, which is not within the schedule timeframe that the BLM has requested.

**Complexity:** Both the planning complexity and the financial risk are very high due to the many unknowns. This is not something we can offer without a lot of contingency that would out price us or involve many detailed assumptions/exclusions for which we do not have the time to consider with the proposal deadline.

We feel that not bidding will be in the BLM's best interest as we seek to successfully partner on opportunities where our performance can be strong and our price fair and well understood by both parties. Thank you for your understanding.

Respectfully submitted,  
Matt

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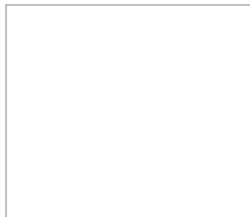
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**"Euler, Patrick" <peuler@blm.gov>**

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**Sent:** Fri Mar 23 2018 12:29:16 GMT-0600 (MDT)  
**To:** "Cusack, Matthew T" <matt.cusack@atkinsglobal.com>  
**CC:** "Baker, Amy K" <Amy.Baker@atkinsglobal.com>, "Clinch, Catherine" <Catherine.Clinch@atkinsglobal.com>, "Logan, Scott A" <Scott.Logan@atkinsglobal.com>  
**Subject:** Re: [EXTERNAL] RE: RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026  
**Attachments:** image001.png image001.png B08 Coastal Plain RFQ - Final.docx  
B08 Attachment 2.0 Award Basis Factors.docx

Good Morning,

Please see the revised RFQ. This is in response to a question received about the evaluation and ambiguity in the RFQ regarding whether this was LPTA or Best Value Trade-Off. This will be evaluated on a best Value Trade-Off basis.

Thank you.

Patrick Euler  
Supervisory State Procurement Analyst  
BLM Alaska State Office, AK952  
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Hi Patrick,

We are definitely interested in staying apprised of this RFQ, as well as any others that you may happen to release in the future.

Our decision to forgo bidding at this time was after much consideration and resource evaluation of our current position. We are very focused on furthering our relationship with the BLM.

Thank you!

Cheers,  
Matt

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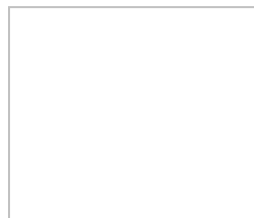
**From:** Euler, Patrick [mailto:[peuler@blm.gov](mailto:peuler@blm.gov)]  
**Sent:** Friday, March 23, 2018 12:36 PM  
**To:** Cusack, Matthew T <[matt.cusack@atkinsglobal.com](mailto:matt.cusack@atkinsglobal.com)>  
**Cc:** Baker, Amy K <[Amy.Baker@atkinsglobal.com](mailto:Amy.Baker@atkinsglobal.com)>; Clinch, Catherine <[Catherine.Clinch@atkinsglobal.com](mailto:Catherine.Clinch@atkinsglobal.com)>; Logan, Scott A <[Scott.Logan@atkinsglobal.com](mailto:Scott.Logan@atkinsglobal.com)>  
**Subject:** Re: [EXTERNAL] RE: RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026

Matthew,  
Thank you for your consideration and information on your concerns. We will definitely take your concerns into consideration moving forward.

Would you like to be included on further information/ changes to the RFQ as we move forward? I want to ensure the maximum amount of competition and would not want to exclude you if there are changes to the requirement that may change your decision to bid on this.

Thank you.

Patrick Euler  
Supervisory State Procurement Analyst  
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On Fri, Mar 23, 2018 at 8:26 AM, Cusack, Matthew T <[matt.cusack@atkinsglobal.com](mailto:matt.cusack@atkinsglobal.com)> wrote:

Dear Patrick,

Thank you for the responses to our questions, as well as sharing the questions and associated responses from the other potential bidders. While that information was helpful, it did not provide us with the necessary extensions and information that would allow us to submit an informed bid for a project of this complexity and magnitude.

In the end, due to the factors below, we are not able to offer a proposal for this project.

**Controversy:** There are expected to be stakeholders that will attempt to delay or add complexity to the process, which cannot be anticipated at this time. If we were to submit a proposal, we would have to choose between detailed assumptions and exclusions to get a low price that would change when exclusions are triggered, or develop financial contingencies up front that would elevate the price due to those uncertainties. Either approach is clearly not responsive to the BLM's desired contracting approach of Lowest Price that is Technically Acceptable as a fixed fee award.

**Uncertainty:** Even after the response to questions, it is not clear whether all baseline surveys have been completed or if more are anticipated. Any new resource surveys (or supplemental surveys) add to the complexity for planning and might delay the project by an entire season, which is not within the schedule timeframe that the BLM has requested.

**Complexity:** Both the planning complexity and the financial risk are very high due to the many unknowns. This is not something we can offer without a lot of contingency that would out price us out or involve many detailed assumptions/exclusions for which we do not have the time to consider with the proposal deadline.

We feel that not bidding will be in the BLM's best interest as we seek to successfully partner on opportunities where our performance can be strong and our price fair and well understood by both parties. Thank you for your understanding.

Respectfully submitted,  
Matt

Matthew Cusack, PWS  
Group Manager  
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Web: [www.atkinsglobal.com/northamerica](http://www.atkinsglobal.com/northamerica) [www.atkinsglobal.com](http://www.atkinsglobal.com)

**From:** Euler, Patrick [mailto:[peuler@blm.gov](mailto:peuler@blm.gov)]  
**Sent:** Monday, March 19, 2018 5:54 PM  
**To:** Cusack, Matthew T <[matt.cusack@atkinsglobal.com](mailto:matt.cusack@atkinsglobal.com)>  
**Cc:** Baker, Amy K <[Amy.Baker@atkinsglobal.com](mailto:Amy.Baker@atkinsglobal.com)>; Clinch, Catherine <[Catherine.Clinch@atkinsglobal.com](mailto:Catherine.Clinch@atkinsglobal.com)>; Logan, Scott A <[Scott.Logan@atkinsglobal.com](mailto:Scott.Logan@atkinsglobal.com)>

**Subject:** Re: RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026

Per the Q&A page sent, question and response 8, a one week extension to the RFQ date is given. Quotes are due 3/26/2018 by 3:00 p.m. Alaska time.

Patrick Euler  
Supervisory State Procurement Analyst  
BLM Alaska State Office, AK952  
[222 West 7<sup>th</sup> Avenue #13](#)  
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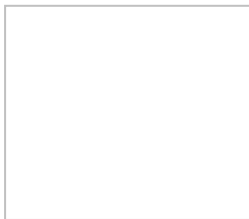
Survey: <https://goo.gl/forms/0maFW9p6GDmLs1nB2>

On Mon, Mar 19, 2018 at 8:25 AM, Euler, Patrick <[peuler@blm.gov](mailto:peuler@blm.gov)> wrote:

Matthew,  
Follow up to the questions received.

Thank you.

Patrick Euler  
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On Fri, Mar 16, 2018 at 6:58 AM, Euler, Patrick <[peuler@blm.gov](mailto:peuler@blm.gov)> wrote:

Matthew,  
We have received your questions. I will discuss these with our team and we will respond.

Thank you.

Patrick Euler  
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On Thu, Mar 15, 2018 at 8:28 AM, Cusack, Matthew T <[matt.cusack@atkinsglobal.com](mailto:matt.cusack@atkinsglobal.com)> wrote:

Hi Patrick,

We appreciate the invitation to respond to this task order request. We have the following list of initial questions:

1. Will the BLM please consider a solicitation extension of one additional week for questions and an additional 3 weeks of proposal prep?
  - We are still identifying the best team members with the expertise to support us on this bid. Since we are still assembling the team, we are concerned that any questions we submit at this time will not fully reflect the complexity of this project with regards to input we will get on the PWS from our subject matter experts. Specific areas of concern are the stakeholder coordination, access logistics for resource studies, and assumption development for the pricing of our bid.
2. Will the BLM please consider a time and materials with an estimated level of effort contract?
  - This provides the appropriate level of transparency that reflects the complexity and challenges of this project.

Respectfully,  
Matt

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Web: [www.atkinsglobal.com/northamerica](http://www.atkinsglobal.com/northamerica) [www.atkinsglobal.com](http://www.atkinsglobal.com)

**From:** Euler, Patrick [mailto:[peuler@blm.gov](mailto:peuler@blm.gov)]  
**Sent:** Wednesday, March 14, 2018 9:38 PM  
**To:** Cusack, Matthew T <[matt.cusack@atkinsglobal.com](mailto:matt.cusack@atkinsglobal.com)>  
**Cc:** Baker, Amy K <[Amy.Baker@atkinsglobal.com](mailto:Amy.Baker@atkinsglobal.com)>  
**Subject:** Re: RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026

Thank you. I understand your concern with the time frame and we are factoring everything in to the time that we can.

Sincerely,

Patrick Euler

Supervisory State Procurement Analyst  
BLM Alaska State Office, AK952

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On Wed, Mar 14, 2018 at 7:39 AM, Cusack, Matthew T <[matt.cusack@atkinsglobal.com](mailto:matt.cusack@atkinsglobal.com)> wrote:

Hi Patrick,

We are going to be submitting questions, but our overall concern is providing a proposal for an EIS with the one week turn-around.

I am in the process of finding the best team I can, which I feel may be hindered by people's ability to be responsive in time with the information we need.

Thank you for your consideration!

Cheers,  
Matt

Matthew Cusack, PWS  
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Web: [www.atkinsglobal.com/northamerica](http://www.atkinsglobal.com/northamerica) [www.atkinsglobal.com](http://www.atkinsglobal.com)

**From:** Euler, Patrick [mailto:[peuler@blm.gov](mailto:peuler@blm.gov)]  
**Sent:** Wednesday, March 14, 2018 11:34 AM  
**To:** Baker, Amy K <[Amy.Baker@atkinsglobal.com](mailto:Amy.Baker@atkinsglobal.com)>  
**Cc:** Cusack, Matthew T <[matt.cusack@atkinsglobal.com](mailto:matt.cusack@atkinsglobal.com)>  
**Subject:** Re: RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026

Good Morning,  
Just reaching out to see if there are any questions or concerns. I realize this is a short turn around and want to ensure that any issues are addressed as quickly as possible.

Thank you.

Patrick Euler  
Supervisory State Procurement Analyst  
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On Tue, Mar 13, 2018 at 2:49 AM, Baker, Amy K <[Amy.Baker@atkinsglobal.com](mailto:Amy.Baker@atkinsglobal.com)> wrote:

Patrick

Thank you. Atkins is in receipt. Amy

Amy K. Baker  
[amy.baker@atkinsglobal.com](mailto:amy.baker@atkinsglobal.com)

Sent from Mobile Device

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**From:** Euler, Patrick <[peuler@blm.gov](mailto:peuler@blm.gov)>  
**Sent:** Tuesday, March 13, 2018 12:05:27 AM  
**To:** Baker, Amy K  
**Subject:** RFQ for BLM Alaska Coastal Plain EIS - BPA F17PA00026

Good Evening,  
Please see the attached RFQ and PWS for BLM Alaska Coastal Plain EIS. The response date for this RFQ is 19 March 2018. Please let me know if there are any questions or concerns.

Thank you.

Patrick Euler  
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